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1st quarter 2013 sales : 20.4 M€

(en K€)	2013	2012	Evolution	2011
Sales – 1 st quarter	20 435	20 956	-2,5%	20 018

Activity

During the first quarter of 2013, the Precia Molen Group achieved a turnover of € 20.4 million, down by 2.5% compared to the same period in 2012 (-1.8% at constant perimeter and currencies rates).

The beginning of the year was influenced by the bad weather that hit northern France and northern Europe disrupting service activities (installation, repair ...) but also the overall economic environment that has seen France entering into recession. In addition, the start of our new ERP (SAP) greatly mobilized the resources of the French entities causing some deliveries and billing to be postponed in the second quarter.

The international activity remains dynamic as the sales (excluding Europe) increased by 11.7% mainly in Morocco, where the completion of significant facilities strongly increases our sales.

Forecasts and outlook

The continued international development remains a major objective of the Group and the prospects for development in the Asia-Pacific and Latin America regions are very encouraging.

However, the Group remains highly vigilant in this uncertain economic environment that has led several European countries into recession. To date, the order book, both in France and abroad, remains similar to last year at the same time; the total sales for the full year is anticipated at between 90 and 95 € millions, if the level of capital expenditures of our clients is maintained.

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About Precia Molen

PRECIA MOLEN designs and manufactures, sales and maintains systems and solutions of industrial and commercial static weighing and of continuous weighing and dosing equipments. Main clients are heavy industries (mines, quarries, steel, environment, energy...) and light industries (food, chemicals, transportation and logistic...) and also public sectors (posts, local authorities...).

From design to after sales service, PRECIA MOLEN is able to provide total weighing solutions for all businesses PRECIA MOLEN is present in 42 countries, with 11 commercial subsidiaries and a large network of selling agents. It has four production sites in France, The Netherlands and India. The Group pursues a large research and innovation program, and has been granted an "Innovating Company" status by French authority Oseo.

PRECIA MOLEN is listed on NYSE Euronext's C compartment in Paris (code ISIN FR0000060832 - Mnemo: PREC).

More information on www.preciamolen.com