

Privas, 12 November 2012, 6PM

Quarterly Financial Press release

5,4% increase in sales as at 30 September 2012

	2012	2011	Variance
1st Quarter	20 956	20 018	+4,7%
2nd Quarter	24 136	23 372	+3,3%
Total 1st semester	45 092	43 390	+3,9%
3rd Quarter	22 478	20 700	+8,6%
YTD 30 September cumulated	67 570	64 090	+5,4%

During the 3rd Quarter 2012, total sales of PRECIA MOLEN (the Group) amount to M€ 22.5 increasing by 8.6% compared to 2011 3rd Quarter, following a strong increase in our international sales and due a 3rd quarter 2011 comparison basis relatively low.

Activity

Year-to-date sales reached M€ 67.6 increasing by +5.4% (5.2% excluding changes in the scope of consolidation and currencies fluctuations). Over 9 months, international sales continue to increase (+7.2%) while the activity in France resists correctly despite the uncertain economical context. Outside the European Union, the growth remains very strong (+21.8%), especially in Morocco (+51.5%) and India (+20.4%) where solutions and products offered by PRECIA MOLEN Group are well renowned in very dynamic markets. Even though this performance may not be realised for the full year 2012, it validates our global development strategy.

Forecasts

The Group remain confident on its activity level as orders booking remains stable for the year-end 2012, however, as per the first semester, the operating margin will be negatively impacted by the underperformance of the subsidiary Precia-WPL and by the competitive environment deteriorated by the global and European economic conditions.

Nevertheless, PRECIA MOLEN Group invests and continues its products developments and launches this autumn a new range of electronic weighing indicators with new mechanical, electronic and software functionalities as well as an innovative design. This new range (the i RANGE) will improve the Group competitive position while transferring in its facilities the manufacturing of indicators (previously sub-contracted in China).

As such, in the actual hesitant economical context, PRECIA MOLEN , confirms its dynamic commercial position. With a wealthy financial position and a real knowledge of its businesses, it also reinforces its will to expand internationally with a target of achieving 50% of the turnover abroad in 2015.



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About Precia Molen

PRECIA MOLEN designs and manufactures, sales and maintains systems and solutions of industrial and commercial static weighing and of continuous weighing and dosing equipments. Main clients are heavy industries (mines, quarries, steel, environment, energy...) and light industries (food, chemicals, transportation and logistic...) and also public sectors (posts, local authorities...). From design to after sales service, PRECIA-MOLEN is able to provide total weighing solutions for all businesses Precia Molen is present in 42 countries, with 11 commercial subsidiaries and a large network of selling agents. It has four production sites in France, The Netherlands and India. The Group pursues a large research and innovation program, and has been granted an "Innovating Company" status by French authority Oseo.

Precia Molen is listed on NYSE Euronext's C compartment in Paris (code ISIN FR0000060832 - Mnemo: PREC).

More information on www.preciamolen.com
