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1<sup>st</sup> quarter 2018 sales: 31.8 M€

(in K€)	2019	2018	Evolution	2017
Sales – 1 <sup>st</sup> quarter <sup>(*)</sup>	31 776	31 185	+1,9%	28 770

(\*) non audited figures

## Activity

During the first quarter of 2018, the Precia Molen Group achieved a turnover of € 31.8 millions, an increase of 1.9 % compared to the same period in 2018.

At constant perimeter and currencies rates, organic growth amounts to 0.2%, the impact of acquisitions amounts to 1.7 % while currencies effects amount to -0.1%.

In detail, the Groupe achieved an organic growth of 3.5% in France where the Group continues to increase its market share, - 1.4% in the rest of Europe and - 10,7% in the rest of the world where the significant deliveries of Q1 2018 weaken the comparison base.

The external growth of 1.7% corresponds to the acquisitions of Precia Molen South Australia (Adelaide Weighing) whose sales are in line with expectations.

## Forecasts and outlook

The Group's orders' backlog is firmly increasing in the first part of 2019. Consequently, the Group will pursue its growth with a level of turnover for the year 2019 expected above M€ 135, reaching as such with one year advance, its 2020 target as defined in its business plan.

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## **About Precia Molen**

PRECIA MOLEN designs and manufactures, sells and maintains systems and solutions of industrial and commercial static weighing and of continuous weighing and dosing equipment. Main clients are heavy industries (mines, quarries, steel, environment, energy...) and light industries (food, chemicals, transportation and logistics...) and also public sectors (posts, local authorities...).

From design to after sales service, PRECIA-MOLEN is able to provide total weighing solutions for all businesses Precia Molen is present in 42 countries, with 19 commercial subsidiaries and a large network of selling agents. It has six production plants (France, The Netherlands, India, the United Kingdom, Morocco and Australia) and two assembly sites (Brazil, USA). The Group pursues a large research and innovation program, and has been granted an "Innovating Company" status by French authority Oseo.