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3rd quarter 2017 sales: 29.1 M€

<i>(in K€)</i>	2017	2016	Evolution	2015
Sales – 1 st quarter (*)	28 770	24 751	16,2%	24 384
Sales – 2 nd quarter	32 877	28 254	16,4%	28 467
Sales – YTD June	61 647	53 005	16,3%	52 851
Sales – 3 rd quarter (*)	29 055	27 534	5,5%	24 902
Sales – YTD Sept	90 701	80 539	12,6%	77 753

(*) non audited figures

Activity

During the 3rd quarter of 2016 the Precia Molen Group achieved a turnover of 29.1 M€.

For the first nine months of the year 2017, the turnover is 90.7 M€, increasing by 12.6% compared to the same period in 2016. At constant perimeter and currencies rates, organic growth amounts to 5.9%. The impact of acquisitions amounts to 7.0% while currencies effects amount to -0.3%.

Activity for the third quarter remains in line with the first half. In details, the Group recorded an organic growth in France of 4.9% when European turnover slightly declined by -2.0%. The organic growth mainly comes from countries outside Europe with a 39.1% increase. Asia-Pacific area brings the most important part of the growth (+34.0%) along with a high level of goods sales in Morocco.

The group also fully benefited from the past acquisitions, that impact to 7.0%, mainly due to significant acquisitions such as CAPI in West-Africa, Epona in France and Weighpac in New-Zealand with sales on line with expectations.

Forecasts and outlook

Thanks to its external acquisitions and a high backlog, the Group anticipates that its turnover for the year 2017 should reach 120 to 125 M€.

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About Precia Molen

PRECIA MOLEN designs and manufactures, sells and maintains systems and solutions of industrial and commercial static weighing and of continuous weighing and dosing equipment. Main clients are heavy industries (mines, quarries, steel, environment, energy...) and light industries (food, chemicals, transportation and logistics...) and also public sectors (posts, local authorities...).

From design to after sales service, PRECIA-MOLEN is able to provide total weighing solutions for all businesses Precia Molen is present in 42 countries, with 18 commercial subsidiaries and a large network of selling agents. It has six production plants (France, The Netherlands, India, the United Kingdom and Morocco) and two assembly sites (Brazil, USA). The Group pursues a large research and innovation program, and has been granted an "Innovating Company" status by French authority Oseo.

Precia Molen is listed on NYSE Euronext's C compartment in Paris (code ISIN FR0000060832 - Mmemo: PREC).

More information on www.preciamolen.com