

#### Privas, 5 November 2014, 6PM

| (en K€)   | 2014   | <b>2013</b> <sup>(*)</sup> | Evolution |
|---|--------|----------------------------|-----------|
| Sales – 1 <sup>st</sup> quarter                 | 21 590 | 20 435                     | +5,7%     |
| Sales – 2 <sup>nd</sup> quarter                 | 24 468 | 21 722                     | +12,6%    |
| Sales – YTD June 2013                           | 46 058 | 42 157                     | +9,3%     |
| Sales – 3 <sup>rd</sup> quarter <sup>(**)</sup> | 22 909 | 22 347                     | +2,5%     |
| Sales – YTD Sept 2013                           | 68 967 | 64 504                     | +6,9%     |

# 3<sup>rd</sup> quarter 2014 sales: 22.9 M€

<sup>(\*)</sup> Precia Molen (IRL) Ltd Not included

(\*\*) not audited

## Activity

During the third quarter of the year, Precia Molen Group achieved a turnover of  $\notin$  22.9 million, increasing by 2.5% compared to the same period in 2013. Over nine months, the turnover amounts to  $\notin$ 69.0 million, an increase of 6.9%. At constant and perimeter exchange rates, the increase is 3.8%; the variance being explained by the integration of the companies Precia Molen (IRL) Ltd, Antignac SAS and Shering Weighing Ltd in the consolidation perimeter.

After two very positive quarters both on order intake and billing, the decrease in order intake since may actually resulted in a slowdown in our growth. The decrease noted is more important in some countries of Northern Europe.

#### Forecasts and outlook

The Group environment remains unpredictable from one quarter to another and the level of order intake is quite variable. Nevertheless, with a target maintained at  $\in$  95 million, the Group expects a growing 2014 year thanks to acquisition and internal growth even with the economic environment deteriorating in this last quarter.



Contacts :

PRECIA MOLEN BP 106 – 07001 PRIVAS CEDEX Tél. : +33 4 75 66 46 77 E-mail pmcontact@preciamolen.com

## About Precia Molen

PRECIA MOLEN designs and manufactures, sales and maintains systems and solutions of industrial and commercial static weighing and of continuous weighing and dosing equipments. Main clients are heavy industries (mines, quarries, steel, environment, energy...) and light industries (food, chemicals, transportation and logistic...) and also public sectors (posts, local authorities...). From design to after sales service, PRECIA-MOLEN is able to provide total weighing adjustions for all businesses Precia Molen is present in 42 countries, with 13 commercial subsidiaries and a large network of selling agents. It has four production sites in France, The Netherlands and India. The Group pursues a large research and innovation program, and has been granted an "Innovating Company" status by French authority Oseo.

Precia Molen is listed on NYSE Euronext's C compartment in Paris (code ISIN FR0000060832 - Mnemo: PREC).

More information on www.preciamolen.com