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3rd quarter 2016 sales: 27.5 M€

(en K€)	2016	2015	Variance	2014
Sales – 1 st quarter	24 751	24 384	+1.5%	21 590
Sales – 2 nd quarter	28 254	28 467	-0.7%	24 468
Sales – YTD June	53 005	52 851	+0.3%	46 058
Sales – 3 rd quarter (**)	27 534	24 902	+10.6%	22 909
Sales – YTD Sept	80 539	77 753	+3.6%	68 967

^(*) non audited figures

Activity

During the 3rd quarter of 2016 the Precia Molen Group achieved a turnover of 27.5 M€.

For the first nine months of the year 2016, the turnover is 80.5 M€, increasing by 3.6% compared to the same period in 2015. At constant perimeter and currencies rates, organic growth amounted to 2.7%. The impact of acquisitions amounts to 2.0% while currencies effects amount to -1.1%.

Activity for the third quarter improves compared to the first half with the increased contribution of several acquisitions made on the first part of the year and a steady increase of our export markets. The Asia-Pacific region sees its sales improved by 41.2% (external growth excluded), Brazil and Scandinavia are also very dynamic (+ 31.9% and 39.5% respectively). In Europe, sales remained well oriented (+ 4.7% organic growth), despite a poor performance in the United Kingdom (lower sales and strong impact of currency). In France, our turnover is stable for 9 months.

Forecasts and outlook

The backlog of the company remains well oriented on the year end although in slight decrease compared to the first half.

The Group turnover for the year 2016 should therefore reach the target set at 110 M€.

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About Precia Molen

PRECIA MOLEN designs and manufactures, sales and maintains systems and solutions of industrial and commercial static weighing and of continuous weighing and dosing equipment. Main clients are heavy industries (mines, quarries, steel, environment, energy...) and light industries (food, chemicals, transportation and logistic...) and also public sectors (posts, local authorities...).

From design to after sales service, PRECIA-MOLEN is able to provide total weighing solutions for all businesses Precia Molen is present in 42 countries, with 11 commercial subsidiaries and a large network of selling agents. It has four production sites in France, The Netherlands and India. The Group pursues a large research and innovation program, and has been granted an "Innovating Company" status by French authority Oseo.