

Annual 2016 sales: 109.7 M€

<i>(en K€)</i>	2016	2015	Variance	2014
Sales – 1 st quarter	24 751	24 384	+1.5%	21 590
Sales – 2 nd quarter	28 254	28 467	-0.7%	24 468
Sales – 3 rd quarter ^(**)	27 534	24 902	+10.6%	22 909
Sales – 4 th quarter ^(**)	29 148	27 575	+5.7%	26 439
Sales – YTD Dec	109 687	105 328	+4.1%	95 406

(**) non audited figures

Activity of the quarter and year to date

During the 4th quarter of 2016 the Precia Molen Group achieved a turnover of 29.1 M€.

Activity for the fourth quarter follows a trend similar to that of the first three quarters, benefiting again from the contribution of the various acquisitions made this year and a steady increase in our export markets.

For the year 2016, the turnover is 109.7 M€, increasing by 4.1% compared to the same period in 2015. At constant perimeter and currencies rates, organic growth amounted to 3.1%. The impact of acquisitions amounts to 2.2% while currencies effects amount to -1.2%.

Organic growth outside Europe amounts to + 38.5% mainly driven by the Asia-Pacific region but also the Brazil where large orders have been delivered during the quarter.

Organic growth in Europe and France were + 4.1% and -0.6% respectively. Our commercial positions remain strong, despite a poor performance in the United Kingdom (declining sales and high-impact of change) and a slight decrease on Precia SA by the end of the year.

Forecasts and outlook

The backlog of the Company and its subsidiaries progresses in the beginning of fiscal year 2017. With the full year contribution of the acquisitions of 2016 and the integration of CAPI (Ivory Coast / Burkina Faso) in early January, the group will continue to benefit from a strong growth.

The group will publish its 2016 year-end results in the first half of April.



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About Precia Molen

PRECIA MOLEN designs and manufactures, sales and maintains systems and solutions of industrial and commercial static weighing and of continuous weighing and dosing equipment. Main clients are heavy industries (mines, quarries, steel, environment, energy...) and light industries (food, chemicals, transportation and logistic...) and also public sectors (posts, local authorities...).

From design to after sales service, PRECIA-MOLEN is able to provide total weighing solutions for all businesses. Precia Molen is present in 42 countries, with 16 commercial subsidiaries and a large network of selling agents. It has four production sites in France, The Netherlands, India, the United Kingdom and Morocco. The Group pursues a large research and innovation program, and has been granted an "Innovating Company" status by French authority Oseo.

Precia Molen is listed on NYSE Euronext's C compartment in Paris (code ISIN FR0000060832 - Mnemo: PREC).

More information on www.preciamolen.com