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1st semester 2013 sales : 43.4 M€

(en K€)	2013	2012	Evolution	2011
Sales – 1 st quarter	20 435	20 956	-2.5%	20 018
Sales – 2 nd quarter	22 998	24 177	-4.9%	23 402
Sales – 1 st semester	43 433	45 133	-3.8%	43 420

Activity

During the first semester of 2013, the Precia Molen Group achieved a turnover of € 43.4 million, down by 3.8% compared to the same period in 2012. At constant perimeter and currencies rates, sales are down by 3,2%, the variance being explained mainly by the changes of the British Pound and the Indian rupee.

The sales of the 2nd quarter reflect the drop in capital expenditures noticed in Europe in companies by the end 2012 and the beginning of 2013. Also, the service activity was lower due to the reduced number of working days in France over the period, in May particularly.

Therefore, the sales for the 2nd quarter, although better than the 1st quarter are down by 4.9 % compared to last year second quarter which was particularly high.

However, it is notable that this reduction is mainly due to the French market and that export markets progress by 2.6% on the first half of the year (change rate excluding), especially in Morocco.

Forecasts and outlook

During the 2nd quarter, PRECIA recorded an increase of orders in take in France and in the export markets, with still a good business in Morocco and India. As for service activities, the sales should reach in semester 2 a trend similar to last year and eventually catch up for sales undone in semester 1.

The Group confirms as such its forecast of a turnover between 90 and 95 million Euros for the year 2013.

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About Precia Molen

PRECIA MOLEN designs and manufactures, sales and maintains systems and solutions of industrial and commercial static weighing and of continuous weighing and dosing equipments. Main clients are heavy industries (mines, quarries, steel, environment, energy...) and light industries (food, chemicals, transportation and logistic...) and also public sectors (posts, local authorities...).

From design to after sales service, PRECIA-MOLEN is able to provide total weighing solutions for all businesses Precia Molen is present in 42 countries, with 11 commercial subsidiaries and a large network of selling agents. It has four production sites in France, The Netherlands and India. The Group pursues a large research and innovation program, and has been granted an "Innovating Company" status by French authority Oseo.

Precia Molen is listed on NYSE Euronext's C compartment in Paris (code ISIN FR0000060832 - Mnemo: PREC).

More information on www.preciamolen.com