

Privas, 19 February 2013

4,3% increase in sales for the year 2012

<i>(in € thousands)</i>	2012	2011	Evolution
1st Quarter	20 956	20 018	+4,7%
2 nd Quarter	24 136	23 372	+3,3%
Total 1st semester	45 092	43 390	+3,9%
3 rd Quarter	22 478	20 700	+9,9%
4 th Quarter	24 988	24 881	+0,4%
Total 2nd semester	47 736	45 581	+4,7%
YTD December 2012	92 828	88 971	+4,3%

During the 4th Quarter 2012, total sales of PRECIA MOLEN (the Group) amounted to M€ 25.0 increasing by 0.4% compared to the same period in 2011. For the twelve months period ended 31st December 2012, the total turnover amounted to M€ 92.8 up by 4.3%. Over the last two years, the sales increased by 16% (M€ 13), evidencing the fundamental strengths of the Group thanks to an excellent range of products and services sold in strong markets.

At constant currencies rates and perimeter the sales also increased by 4.3% as the decrease of the Indian Rupee was offset by the increase of Sterling Pound and the Moroccan Dirham.

Activity

Production activities, sales and services in France rose by 4.1% despite the slight decrease of the French market. On its main market, the Group's gains new market shares and realizes, as such, a very good commercial performance.

European subsidiaries outside France showed a strong performance with an increase amounting to 3.4%.

Our activity outside the European Union has increased overall by more than 9.3% in 2012 driven by a major increase in Morocco (32%) while India renews its excellent performance of 2011, despite the decrease of the Indian Rupee.

Forecasts and outlook

In its traditional markets in Western Europe the Group does not foresee significant growth in turnover and order book reflecting the actual economic downturn of late 2012 and early 2013.

PRECIA MOLEN Group continues its international development in particular in the Asia / Pacific area with the opening of a service and distribution subsidiary in Australia to support our customers and gain new markets. The LatAm market and is also one of the main development target for the coming years.

The Group remains highly confident in its capacity of development and renewal through a constantly renewed range of products and finding new possibility for growth.



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A propos du Groupe Precia Molen

Precia assure la conception, la fabrication, la vente, l'installation, la maintenance et la vérification d'instruments de pesage statique industriel et commercial et de pesage et dosage en continu. Ces solutions sont destinées aussi bien à l'industrie lourde (mines, carrières, sidérurgie, énergie, environnement...) qu'à l'industrie légère (agro-alimentaire, chimie, transport et logistique...) et également aux administrations (postes, collectivités territoriales...).

De la conception à la maintenance, le Groupe Precia-Molen couvre l'ensemble des besoins des professionnels en matière de pesage.

Precia-Molen est présent dans 42 pays, à travers 11 filiales commerciales et un vaste réseau d'agents. Il dispose de quatre sites de production en France, aux Pays-Bas et en Inde. Le Groupe mène une politique d'innovation dynamique et il est labellisé Entreprise Innovante par Oseo.

Precia Molen est cotée sur le compartiment C de NYSE-Euronext Paris (code ISIN FR0000060832 - Mmemo : PREC).

Plus d'information sur www.preciamolen.com