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**2019 3<sup>rd</sup> quarter sales : € 31.7 M**

<i>(in K€)</i>	<b>2019</b>	<b>2018</b>	<b>Evolution</b>	<b>2017</b>
<b>Sales – 1st quarter</b>	31 776	31 185	+1,9%	28 770
<b>Sales – 2<sup>nd</sup> quarter</b>	36 075	33 369	+8,1%	32 877
<b>Sales – 1<sup>st</sup> semester</b>	<b>67 851</b>	<b>64 554</b>	<b>+5,1%</b>	<b>61 647</b>
<b>Sales – 3<sup>rd</sup> quarter (*)</b>	31 722	30 323	+4,6%	29 055
<b>Sales – YTD</b>	<b>99 573</b>	<b>94 877</b>	<b>+5,0%</b>	<b>90 701</b>

(\*) non audited figures

### Activity

During the 3<sup>rd</sup> quarter of 2019, the Precia Molen Group achieved a turnover of € 31.7 M.

On the first nine months of 2019, the turnover amounts € 99.6 M, increasing by 5.0 % compared to the same period in 2018. At constant perimeter and currencies rate, organic growth amounts 3.7 %, the impact of acquisitions amounts to 1.1 % while currencies effect amounts to +0.1 %.

The activity at the end of September is in the same trend as for the first semester, which a high organic growth in Europe out of France (+8.1 %), especially in Netherlands, Ireland and Belgium and in Asia-Pacific (+19.7 %, mainly in Malaysia). On the other side, some areas are decreasing, like the US, which suffers from investment decrease in farming, Morocco (- 20.7 %, with significant deliveries in the coming months) and the UK (- 6.2 %, due to Brexit).

The external growth of 1.1 % corresponds to the acquisition of Precia Molen South Australia (Adelaide Weighing) whose sales are in line with expectations.

## Forecasts and outlooks

The Group confirms its goal to reach a turnover for the year 2019 between € 135 M and € 140 M, thanks to the growth in areas such as Europe and Asia, despite international economic tensions.



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## About Precia Molen

PRECIA MOLEN designs and manufactures, sells and maintains systems and solutions of industrial and commercial static weighing and of continuous weighing and dosing equipment. Main clients are heavy industries (mines, quarries, steel, environment, energy...) and light industries (food, chemicals, transportation and logistics...) and also public sectors (posts, local authorities...).

From design to after sales service, PRECIA-MOLEN is able to provide total weighing solutions for all businesses. Precia Molen is present in 42 countries, with 19 commercial subsidiaries and a large network of selling agents. It has seven production plants (France, The Netherlands, India, the United Kingdom, Morocco and Australia) and two assembly sites (Brazil, USA). The Group pursues a large research and innovation program, and has been granted an "Innovating Company" status by French authority Oseo.

Precia Molen is listed on NYSE Euronext's C compartment in Paris (code ISIN FR0000060832 - Mnemo: PREC).

More information on [www.preciamolen.com](http://www.preciamolen.com)