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3rd quarter 2018 sales: 30.3 M€

<i>(in K€)</i>	2018	2017	Evolution	2016
Sales – 1 st quarter (*)	31 185	28 770	+8.4%	24 751
Sales – 2 nd quarter	33 369	32 877	+1.5%	28 254
Sales – YTD June	64 554	61 647	+4.7%	53 005
Sales – 3 rd quarter (*)	30 323	29 055	+4.4%	27 534
Sales – YTD Sept	94 877	90 701	+4.6%	80 539

(*) non audited figures

Activity

During the 3rd quarter of 2018 the Precia Molen Group achieved a turnover of 30.1 M€.

For the first nine months of the year 2018, the turnover is 94.9 M€, increasing by 4.6% compared to the same period in 2017. At constant perimeter and currencies rates, organic growth amounts to 2.3%. The impact of acquisitions amounts to 3.1% while currencies effects amount to -0.9%.

Activity for the third quarter remains in line with the first half. The Group recorded a good organic growth in France (+4.1%) and on areas such as India (+29.1%), USA (+289 K€/339%) and UK (mainly due to a low turnover in 2017). On the other hand, Asia-Pacific had significant deliveries in 2017, which did not happen again in 2018.

The 3.1% acquisition impact is mainly due to Salbreux and Jac'Pesage, the turnover of which is on line with the expectations of the management. This impact will be lower at the year end, although it will be compensated by Adelaide Weighing acquisition.

Forecasts and outlook

Thanks to its external acquisitions and a stable backlog, the Group anticipates that its turnover for the year 2018 of circa 130 M€ at constant exchange rates.

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About Precia Molen

PRECIA MOLEN designs and manufactures, sells and maintains systems and solutions of industrial and commercial static weighing and of continuous weighing and dosing equipment. Main clients are heavy industries (mines, quarries, steel, environment, energy...) and light industries (food, chemicals, transportation and logistics...) and also public sectors (posts, local authorities...).

From design to after sales service, PRECIA-MOLEN is able to provide total weighing solutions for all businesses Precia Molen is present in 42 countries, with 19 commercial subsidiaries and a large network of selling agents. It has seven production plants (France, The Netherlands, India, the United Kingdom, Morocco and Australia) and two assembly sites (Brazil, USA). The Group pursues a large research and innovation program, and has been granted an "Innovating Company" status by French authority Oseo.

Precia Molen is listed on NYSE Euronext's C compartment in Paris (code ISIN FR0000060832 - Mnemo: PREC).

More information on www.preciamolen.com