

Privas, 15 November 2013, 8AM

### 3<sup>rd</sup> quarter 2013 sales : 22.3 M€

<i>(en K€)</i>	2013	2012	Evolution
Sales – 1 <sup>st</sup> quarter	20 435	20 956	-2.5%
Sales – 2 <sup>nd</sup> quarter	21 722	24 177	-10,2%
Sales – YTD June 2013	<b>42 157</b>	<b>45 133</b>	<b>-6,6%</b>
Sales – 3 <sup>rd</sup> quarter <sup>(*)</sup>	22 347	22 707	-1,6%
Sales – YTD Sept 2013	<b>64 504</b>	<b>67 840</b>	<b>-4,9%</b>

<sup>(\*)</sup> not audited

#### Activity

During the third quarter of 2013 Precia Molen Group achieved a turnover of € 22.3 million, down by 1.6% compared to the same period in 2012. For the nine months period ended September 2013 sales amount to € 64.5 million, down by 4.9%. At constant perimeter and currencies rates sales are down by 4.3%, the variance being explained mainly by the changes of the British Pound and the Indian Rupee.

In Europe, after two quarters of slow clients' capital expenditures impacting our sales, the third quarter showed a slight upturn that has not yet offset the impacts of currency fluctuations (sharp devaluation of the rupee but also firmness of the Euro).

In France, the service activity, impacted during the first semester by the number of days worked (bad weather) is now similar to last year's.

#### Forecasts and outlook

The impact on sales of changes in currency values, difficulties in export markets purely related to the strength of the euro and some delivery shifts asked by clients make us be very cautious about sales in the fourth quarter of 2013. The consolidated revenue for the full year 2012 is expected at a level approaching € 90 M.

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#### About Precia Molen

PRECIA MOLEN designs and manufactures, sales and maintains systems and solutions of industrial and commercial static weighing and of continuous weighing and dosing equipments. Main clients are heavy industries (mines, quarries, steel, environment, energy...) and light industries (food, chemicals, transportation and logistic...) and also public sectors (posts, local authorities...).

From design to after sales service, PRECIA-MOLEN is able to provide total weighing solutions for all businesses Precia Molen is present in 42 countries, with 13 commercial subsidiaries and a large network of selling agents. It has four production sites in France, The Netherlands and India. The Group pursues a large research and innovation program, and has been granted an "Innovating Company" status by French authority Oseo.

Precia Molen is listed on NYSE Euronext's C compartment in Paris (code ISIN FR0000060832 - Mnemo: PREC).

More information on [www.preciamolen.com](http://www.preciamolen.com)